



FIS PRICING AND BILLING

For Financial Institutions

The Business Intelligence Layer for Optimizing Revenue and Improving Client Relationship

The treasury management team at every financial institution has an essential role to generate revenue and build long term client relationships for commercial and/or small business accounts. In this demanding environment, customized relationship pricing with flexible, transparent billing is more critical than ever. For many financial institutions this means modernizing service and price offerings while automating processes with technology.

A fully integrated and premium data-driven solution

FIS Pricing and Billing is a premium data-driven pricing and billing solution that enables financial institutions with revenue optimization by providing visibility throughout the client relationship. The full array of pricing strategies and fee calculations facilitates personalized offers while API technology drives automation and workflow providing accurate and clear billing for every service.

McKinsey estimates banks can see 5 - 15% growth through granular microsegment pricing.

Source:
<https://www.mckinsey.com/industries/financial-services/our-insights/firing-on-all-cylinders-in-north-american-commercial-banking>

Why FIS Pricing and Billing for Commercial Account Analysis

Maximize Revenue



Improve Relationship Management



Gain Operational Efficiency



Effectively Compete for Business



Maximize Revenue

- Enables financial institution to charge completely, correctly, and fairly for all services including granular pricing within a product family. Example Wires: Domestic Outgoing Wire, Online Domestic Outgoing Wire, Online International Outgoing Wire USD, Online International Outgoing Wire FX and Outgoing Drawdown Wire.
- Pinpoint clients, product families and services that are most profitable.
- Detect pricing concessions and fee waivers highlighting lost revenue opportunity.
- Define an unlimited number of services for which your financial institution can charge.
- Easily manage repricing events for products and services.

Improve Relationship Management

The relationship management tool in FIS Pricing and Billing is used to tie accounts and/or customers together for several purposes:

- Define exception pricing for the relationship.
- Calculate fees and earnings credits for the entire relationship rather than by individual accounts.
- Produce a composite statement for the entire relationship and combine settlement amounts into one customer transaction.
- Display a graphical representation of the relationship, making it easy to understand with color coding and icons.

Benefits include:

API-enabled for automated data integration - **Cloud native** for reliable processing and scalability - **Dashboard** based on user profile - **Real-time** reporting and analytics - **Document formatter** to create varying statement layouts - **Pricing Simulator** to confirm proof of concept - **Multi-language** user interface display - **Multi-currency** processing.

Gain Operational Efficiencies

- Transfer data in real-time with API's, shrinking delays from batch file processing.
- Services activity file transmission can be automatically imported, bulk uploaded or entered online.
- Generate reports and analytics on your data without using a separate tool or interface.
- Apply exception pricing for services at the account level, relationship level or a combination of both.
- Provides automatic reanalysis capabilities resulting in fewer errors and more accurate statements.
- Modeling functionality at the client level allowing "what if" pricing scenarios and the ability to be approved and applied without re-entry.

Effectively Compete for Business while building long-lasting relationships

- Strengthen your financial institution-customer relationships by allowing your relationship managers to customize the mix of products and services with flexible pricing calculations and settlement options that are easy to implement responding to customer and market demands.
- Trending insights to services, balances and results through the dashboard.
- Modeling functionality that allows a clear view of the impact of the proposed pricing concession or ECR on a selected account or relationship before applying.

Contact us: For more information on FIS Pricing and Billing, email us at getinfo@fisglobal.com