



Worldpay delivers real value and reliability from the start for Holiday Extras

In 2015, Holiday Extras made Worldpay their payment partner of choice and here's why...

Understanding the business:

Worldpay spent a considerable amount of time getting to know Holiday Extras. By understanding their business model, Worldpay put a solution in place that suited their exact requirements.

Building confidence with the teams:

Worldpay held workshops with Holiday Extras to demonstrate their products. In doing so, they built confidence with teams across the business from different disciplines. A lot of boxes were ticked during this process which made the decision easy once the commercial negotiations were concluded.

A global acquiring solution:

Worldpay offers direct domestic acquiring in over 45 markets. Their reliability, reputation and international coverage has meant that Holiday Extras are now processing all of their UK and European volumes with Worldpay.

More than just a payment provider:

Worldpay provided Holiday Extras with consultation on interchange optimisation and demonstrated cutting edge data analytics capabilities to advise on how they can improve their payment strategy.

What did Holiday Extras need?

Holiday Extras had been with their payment provider for more than 20 years when they decided to switch to Worldpay. They needed a reliable partner that understood their business and could deliver the right acquiring solution to support their specific needs.

The result

From impeccable service to data-driven industry insights, Worldpay is actively working with Holiday Extras to optimise transaction rates as the business grows in Europe. Holiday Extras has complete confidence in Worldpay's ability to provide a stable and reliable solution to facilitate their customers payment experience. A successful partnership with a bright future ahead..

"The travel world is a complex environment. It was a pleasure for us to work with Michael and his team to identify their specific needs and match them with the best possible payment eco system."

Thomas Helldorff,
Vice President, Travel at Worldpay

"We have found Worldpay to be an excellent partner for our business and look forward to a long and fruitful relationship. We were fully up and running within 6 weeks from signing off on the contract and started to see real benefits almost immediately."

Michael Daly,
Group Financial Controller at Holiday Extras



About Holiday Extras

Holiday Extras is the UK market leader for travel add-ons – with airport hotels, airport parking, airport lounges, airports by rail and coach, and holiday insurance as its core offerings. Arrangements for seven million travellers are made every year, with over 95% of these bookings coming from the website. Innovative technology, a wide choice of products, unbeatable prices and making travel easier for its customers are the focus for Holiday Extras.

We would love to hear from you. If you have any questions
worldpay.com/airlines