



worldpay
from FIS

MERCHANT SOLUTIONS FOR FINANCIAL INSTITUTIONS

**Partnering with your financial institution to drive
revenue and deepen business customer relationships.**

A GOOD TIME FOR GROWTH

As payments change, we lead the charge.



Welcome to a view of one financial world

Worldpay and FIS together offer a single world perspective you won't find anywhere else. It's seen through the lens of unmatched global acquiring and merchant solutions. It includes a view of human financial needs from operating the infrastructures of world-leading financial institutions. It's wrapped with insights gained from expertise in helping global capital markets manage how the world invests and moves money around the planet. And regardless of where you're operating, it's the future of solutions your financial institution needs to take your business customers and merchants to where they want to go.



PARTNER-CENTRIC

We keep the focus on you.



**Successful partnerships
are agile and alive,
changing and evolving to
address new challenges,
meeting emerging needs.**

That's our philosophy. We start with an invested, expert merchant services team and follow through to help deliver on your business customer relationship goals.



PROGRAM FLEXIBILITY

We've got your needs covered.



You understand that sustainability in today's payments landscape requires the ability to adapt and the resources to grow.

Whatever your business needs, we provide a complete services offering to keep your financial institution relevant and flexible in any merchant segment.



CUSTOMER CARE

We raise the bar.

- Superior support for onboarding and implementation
- Single-point-of-contact Partner Assist team
- 24/7, U.S.-based Merchant Assist service and technical support team
- Robust, easy-to-use web-based reporting tool



Your customers are our customers, and because of that, we know how imperative their loyalty and satisfaction can be to the bottom line.

We strive to provide a positive experience, ensuring reliable payments and ongoing investments are something everyone can count on.



PRODUCT SUPPORT

You stay at the forefront of innovation.

Changing network regulations, security threats, and new technologies are complicating the landscape of payments today. With Worldpay as your partner, you don't have to be an expert in payment integration and implementation – we're there to help every step of the way. Our people are on the leading edge of payments trends and innovation, creating easy and robust solutions for you and your business customers.



Worldpay offers competitive solutions across multiple verticals that fit retail, business, and commercial banking merchants with strong, integrated relationships in:

- Retail
- Restaurant
- Grocery
- Healthcare
- B2B and more



RESOURCES AND TOOLS

Helping you win more business and build stronger relationships.

- Cross-sell opportunities and new business banking
- Go-to-market strategies
- Marketing Tools
- Partner Reporting Analytics
- Portfolio Optimization are on the leading edge of payments trends and innovation, creating easy and robust solutions for you and your business customers.



**Sharing our best practices
and turnkey tools, we
partner with you to
build a strong in-branch
and digital presence,
helping identify portfolio
optimization opportunities
and promoting banker
education.**

Created by people who know how to talk about payments, our sales tools and marketing materials are geared toward advancing conversations with business customers.



LEARNING AND DEVELOPMENT

Training you can put your trust in.

Our Learning and Development Department was ranked in Training Magazine's list of the 2018 top 125 global corporate training programs.



As a Merchant Solutions for Financial Institutions partner, your team can look forward to:

- Comprehensive sales onboarding program
- Continuous learning culture
- Ongoing banker training



REWARDS

Drive your customer loyalty and profitability.

Our payments experts can help your financial institution easily and effectively create more loyal customers, build your merchant portfolio by deepening merchant relationships, increase revenue, and help stem attrition.



**When you provide your
business customers with
Worldpay's payment
processing solutions,
it results in a win-win
partnership.**

We grow together to maximize non-interest income
and business deposit relationships.



GROWING TOGETHER

A partnership you can build on.

It's not only our 40-year history of building bank programs that helps us meet the distinctive needs of your organization and your customers – we began as a bank. We know the challenges first-hand, and we understand the importance of a capable and trusted partner.



Today, we are that partner, and we're staying a step ahead of change, right in step with you.

For more information about how we can better serve your financial institution, or to take that next step today, please contact a Worldpay Merchant Solutions for Financial Institutions representative.



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from FIS

**Ready for seamless
processing and
personal support?
Let's talk.**

worldpay.com

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