



GULF GAS & POWER LEVERAGES FIS ENERGY PORTFOLIO MANAGER FOR INNOVATION AND GROWTH

Gulf Gas & Power

The agile energy company is shaking up the market - while benefiting from FIS solutions for energy trading and risk management.

Wild swings in prices and demand, combined with an uncertain economic future, have roiled the power and gas sector. Energy players are looking for inventive new ways to better serve customers and move ahead of rivals. They're also implementing advanced technology solutions to help them compete and win in a volatile market.

That's why Gulf Gas & Power has selected FIS® Energy Portfolio Manager - Select Edition for energy trading and risk management (ETRM).

Gulf Gas & Power is an innovative energy distributor with operations in the Netherlands and the United Kingdom. The company has developed a unique business model to serve both residential and commercial customers in multiple markets. It's combining sustainable energy sources, transparent pricing and leading-edge digitization to disrupt the industry and create competitive advantage.

To support its exceptional growth, especially in the business-to-business (B2B) energy market, the company knew it had to transform decision support from spreadsheets to a sophisticated ETRM solution. It also wanted to optimize its energy purchase and hedging capabilities.

That's why Gulf Gas & Power chose an energy trading and risk solution from FIS.

Digital Transformation With ETRM Solutions

Gulf Gas & Power knew that lack of transparency, high complexity and cost inefficiency meant businesses were paying unfair prices for energy. It also recognized that powerful digital technologies could enable the company to deliver fair pricing for both natural gas and electrical power.

The company designed its business model from scratch—free from the impediments of debt, historical financial agreements, aging physical assets and legacy IT systems. But rapid growth meant it was soon ready for higher-level technology capabilities.

After rigorous evaluation, the company chose FIS to transform its systems to a SaaS operating model. By leveraging FIS' deep knowledge, global experience and modern technology, the company can focus on its core business, providing customers with the best service and price possible.

The Next Generation Portfolio Management Solution

Energy Portfolio Manager - Select Edition is designed for smaller energy and retail-oriented companies that need a cost-effective way to manage their portfolio front to back, and to quantify price risk from the procurement and sale of energy. It supports a broad range of product types, including physical power and gas, OTC and PX products, tranche deals, financial swaps and CO² allowances and GoO (Guarantee of Origin) deals. Energy Portfolio Manager - Select Edition is ready to use, so deployment, quality assurance and training require only few days of effort

Focused on Customers and Growth

With Energy Portfolio Manager - Select Edition, Gulf Gas and Power benefits from rich, energy-focused functionality, better visibility of positions, optimal procurement strategies and better understanding of risk. Those capabilities will result in improved portfolio management and more opportunities for its customers.



Michel Koornstra, Gulf Gas & Power's founder and general manager is confident that Energy Portfolio Manager - Select Edition will help the company achieve further digitization and organic growth. Going forward, he plans to expand to new regions and work with new energy sources such as hydrogen.


The Dutch have a wise proverb: "Schoenmaker, blijf bij je leest" In English, that's "shoemaker, stick to your last;" a directive to focus on what you do best. For companies like Gulf Gas & Power, that means focusing on the core business.

That's the advantage Gulf Gas & Power gains from Energy Portfolio Manager - Select Edition. The company is benefiting from working with a trusted fintech partner and taking advantage of the most advanced energy trading software. As a result, Gulf Gas & Power can concentrate on providing customers with differentiating service and price – and continue to grow its business.

About FIS

FIS is a leading provider of technology solutions for merchants, banks and capital markets firms globally. Our employees are dedicated to advancing the way the world pays, banks and invests by applying our scale, deep expertise and data-driven insights. We help our clients use technology in innovative ways to solve business-critical challenges and deliver superior experiences for their customers. Headquartered in Jacksonville, Florida, FIS is a Fortune 500[®] company and is a member of Standard & Poor's 500[®] Index.

 www.fisglobal.com

 getinfo@fisglobal.com

 twitter.com/fisglobal

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