



Optimizing working capital: A guide for private equity firms

Unlock greater value with modern treasury and payments solutions

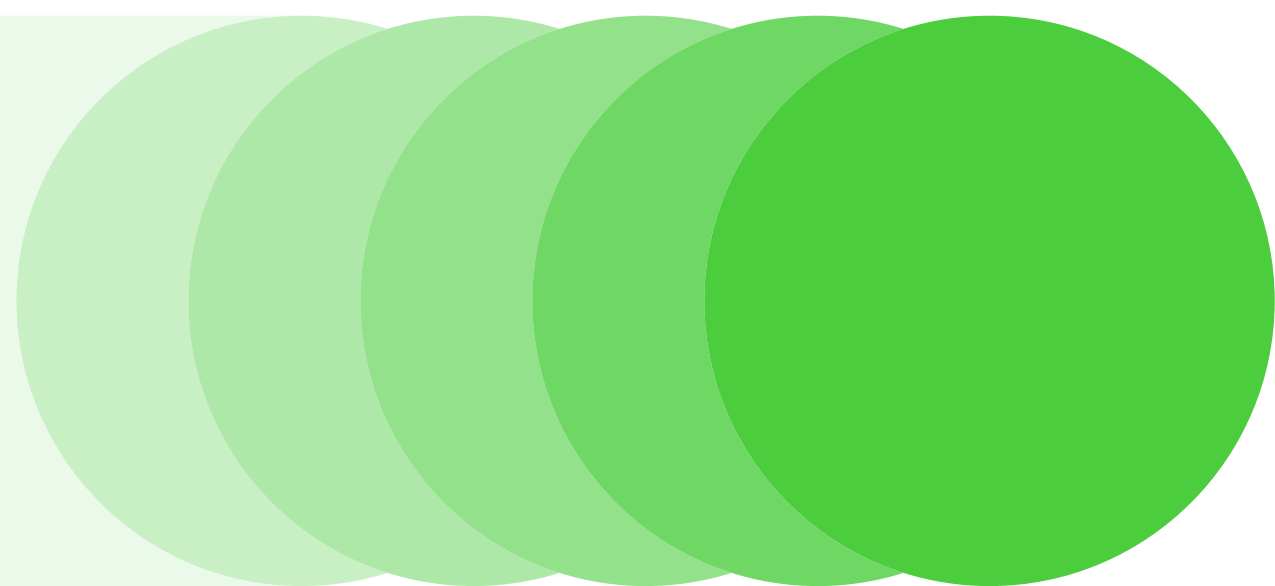
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FIS solutions for the office of the CFO

Today's private equity environment demands that portfolio company CFOs move beyond financial stewardship into active value creation. FIS® solutions for the Office of the CFO provide cloud-based treasury, payments and working capital solutions. With FIS, finance leaders get the tools to accelerate liquidity, optimise operations and support strategic decision-making across their portfolios.

With over 1,200 corporate customers in 60 countries, FIS delivers proven technology and global reach to help private equity finance teams achieve measurable results at pace.

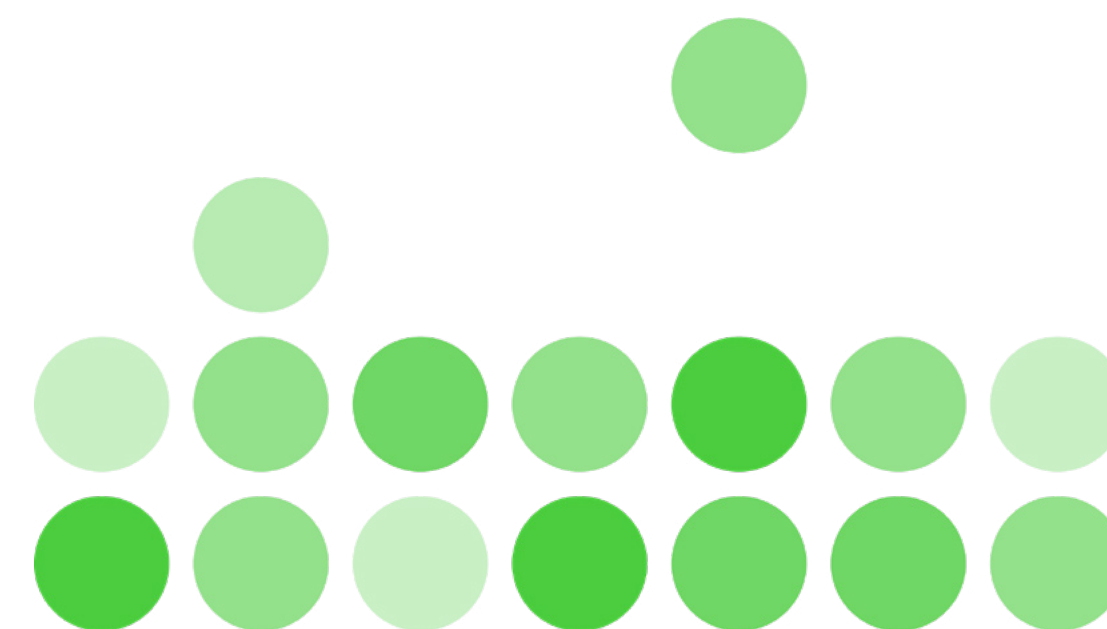


The importance of working capital

In sponsor-backed businesses, every improvement in free cash flow directly supports debt reduction, reinvestment and a stronger exit multiple. Yet significant cash is often trapped in receivables processes, slow collections and inefficient financing structures.

Optimising working capital is one of the fastest, least dilutive ways to release that cash. By accelerating the cash conversion cycle and accessing alternative funding sources to improve working capital still further, portfolio companies can generate liquidity without increasing leverage – boosting both resilience and value creation.

Research by [Alvarez & Marsal](#) suggests that working capital improvement programmes routinely generate a one-time cash flow equivalent to 5-9% of revenue, resulting in a 10-30% higher Multiple on Invested Capital over the life cycle of a portfolio company investment.



Scalable, integrated finance solutions

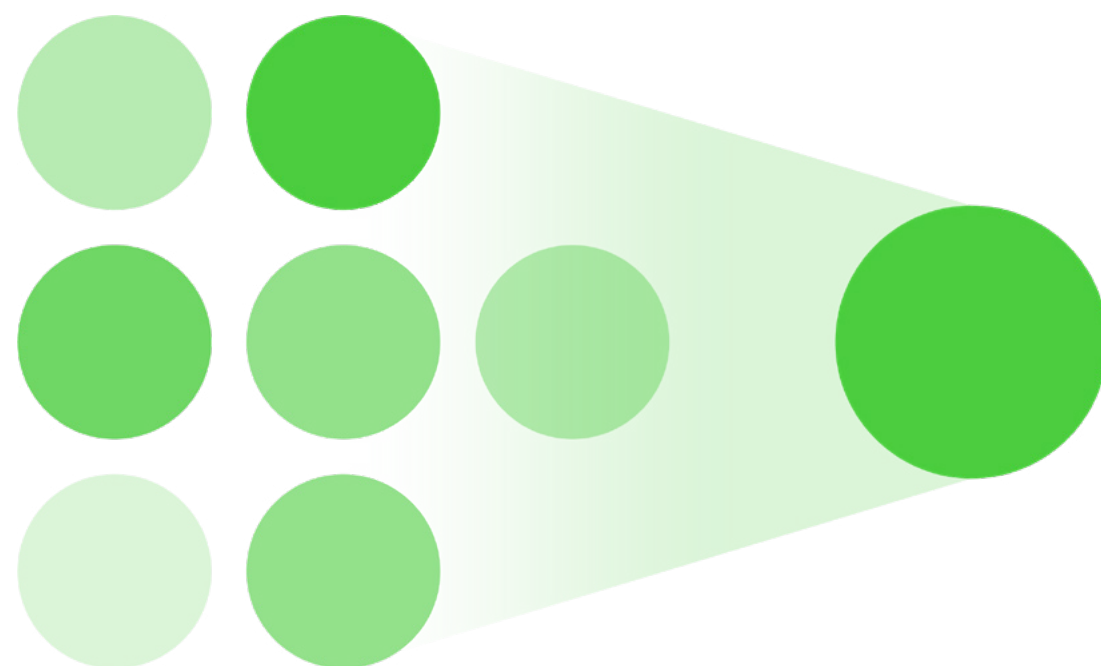
For private equity sponsors and individual portfolio companies alike, FIS offers an integrated solution to help increase value through operational improvements, including:

FIS® GETPAID – Intelligent receivables management

A modular platform that improves every stage of the collections process – from credit approval to dispute resolution – driving faster payments and stronger customer relationships.

FIS® Supply Chain Finance (formerly Demica) – Receivables monetisation at scale

Supply Chain Finance enables companies to sell receivables, improve liquidity and reduce funding costs. Access to global funders ensures competitive pricing, while robust reporting meets audit and compliance requirements.



The GETPAID advantage

The first step in unlocking working capital is improving the speed and reliability of collections. **GETPAID** automates credit management, collections, cash application and dispute resolution. Applied across a PE portfolio, the solution automates collections and dispute management to help reduce DSO, minimise bad debt and improve customer experience. The results are impressive:

- Reduction in days sales outstanding (DSO) and overdue invoices
- 20% or more average drop in past-due receivables
- Integrated workflows for faster dispute resolution
- Rapid deployment and scalability across multiple portfolio companies
- Helps bring in cash faster, reduce bad debt and free liquidity for redeployment



Supply Chain Finance: Your cash, faster

In parallel with the operational improvements delivered by GETPAID, Supply Chain Finance enables portfolio companies to sell their receivables, freeing up cash that much faster. With this solution in place, they can:

1. Release and redeploy capital

Monetising receivables through Supply Chain Finance generates cash for growth initiatives, operational improvements or distributions – without raising new debt.

2. Reduce financing costs

Portfolio companies gain access to FIS' network of 250+ global funders – banks, institutional investors and specialty finance providers. Funding rates are often well below senior secured debt, delivering immediate P&L benefits.

3. Transfer risk

Non-recourse structures remove credit risk from the balance sheet, improving leverage ratios and enhancing equity valuations at exit.

4. Improve operational efficiency

Automated processes shorten the cash conversion cycle, improve forecasting accuracy and reduce manual workload – allowing management to focus on strategic priorities.



Why FIS?

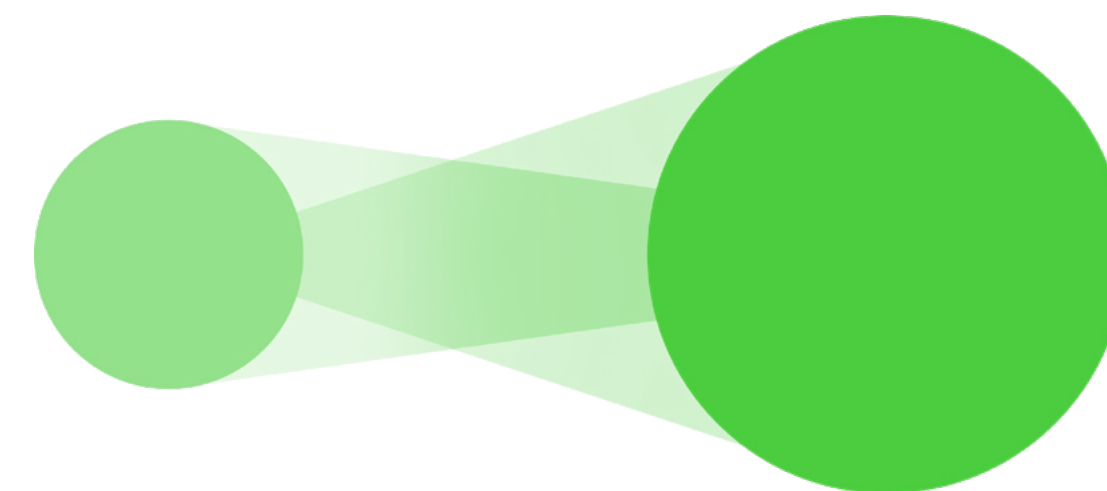
- Proven technology used by thousands of corporates worldwide
- Global network of funders for competitive liquidity solutions
- Expertise in complex, multi-jurisdictional structuring
- Rapid deployment for portfolio-wide benefits

The FIS approach – Low friction, high impact

FIS' implementation roadmap is designed for speed and scalability across a sponsor's portfolio. We bring a tried and tested process that has delivered value for clients worldwide, including:

- 1. Target identification** – Agree on priority portfolio companies with the greatest working capital opportunity.
- 2. NDA and data collection** – Secure engagement and gather AR/AP and contractual data.
- 3. Feasibility assessment** – Model the opportunity and present commercial terms.
- 4. Programme launch** – Execute documentation, onboard stakeholders and go live.

Throughout the process, we work with you to ensure the programme delivers what you want, when you want it.



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Turn working capital into value creation

For private equity sponsors, working capital optimisation is more than an operational improvement – it's a strategic lever for valuation growth. FIS combines technology, funding access, and execution expertise to unlock trapped cash, reduce financing costs and strengthen portfolio performance. Discover how a tailored working capital programme can create measurable value across your portfolio.

[Learn more](#)

Money at rest. Money in motion. Money at work.™

GETPAID and Supply Chain Finance put money to work to optimize private equity operations.

Our technology powers the global economy across the money lifecycle.



Unlock seamless integration and human-centric digital experiences while ensuring efficiency, stability, and compliance as your business grows.



Unlock liquidity and flow of funds by synchronizing transactions, payment systems, and financial networks without compromising speed or security.



Unlock a cohesive financial ecosystem and insights for strategic decisions to expand operations while optimizing performance.

About FIS

FIS is a financial technology company providing solutions to financial institutions, businesses and developers. We unlock financial technology that underpins the world’s financial system. Our people are dedicated to advancing the way the world pays, banks and invests, by helping our clients confidently run, grow and protect their businesses. Our expertise comes from decades of experience helping financial institutions and businesses adapt to meet the needs of their customers by harnessing the power that comes when reliability meets innovation in financial technology. Headquartered in Jacksonville, Florida, FIS is a member of the Fortune 500® and the Standard & Poor’s 500® Index. To learn more, visit FISGLOBAL.COM. Follow FIS on LinkedIn, Facebook and X (@FISglobal).



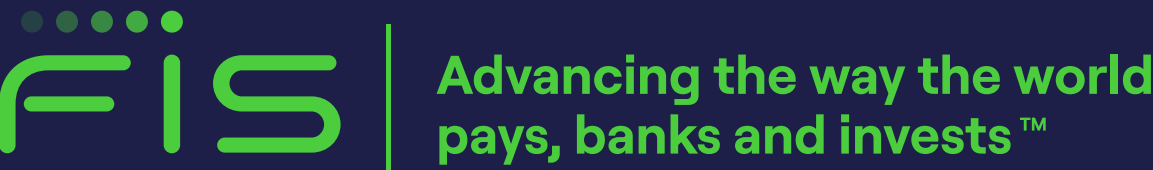
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