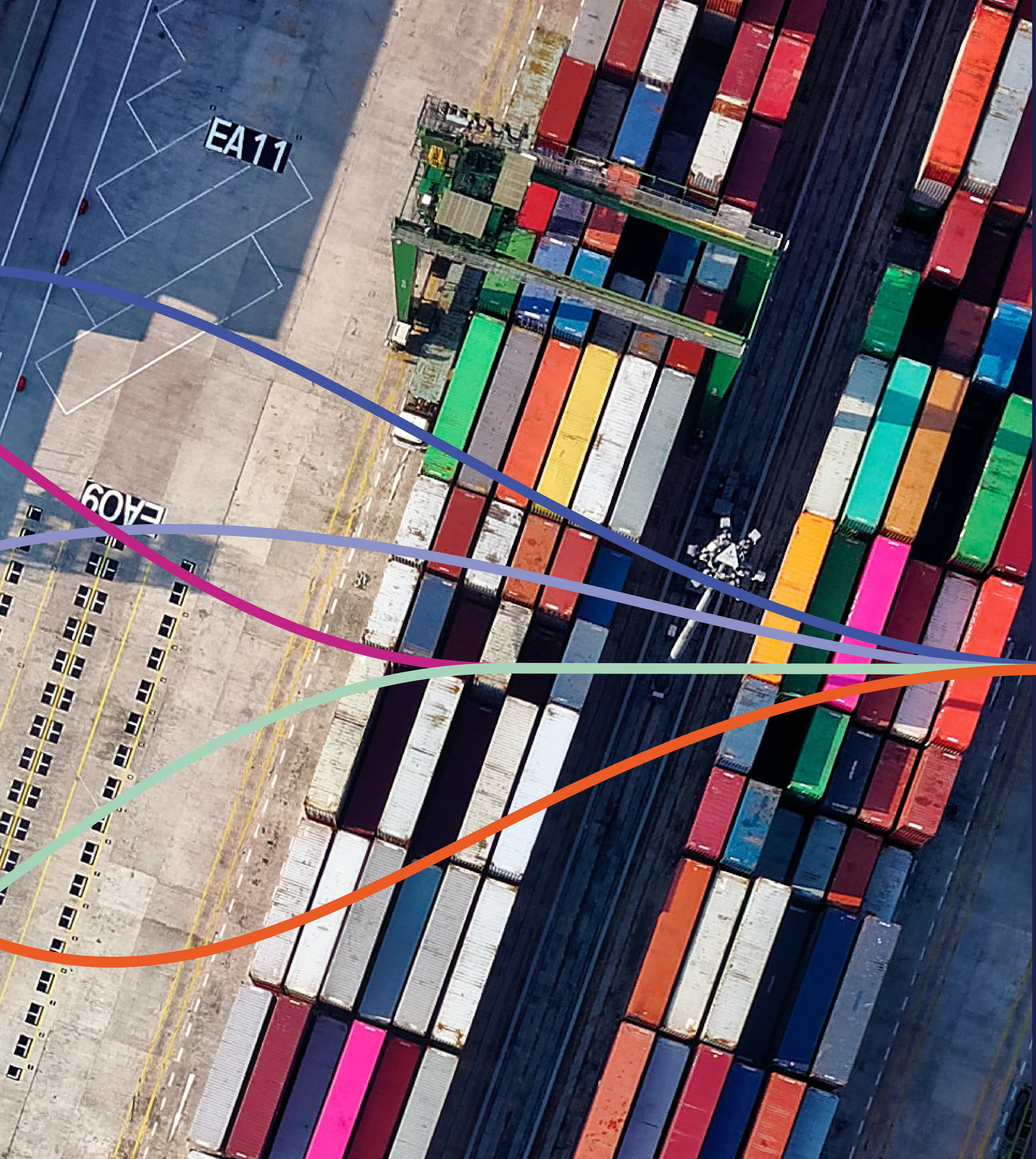

What is Trade Receivables Securitisation?

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1.0 Introduction

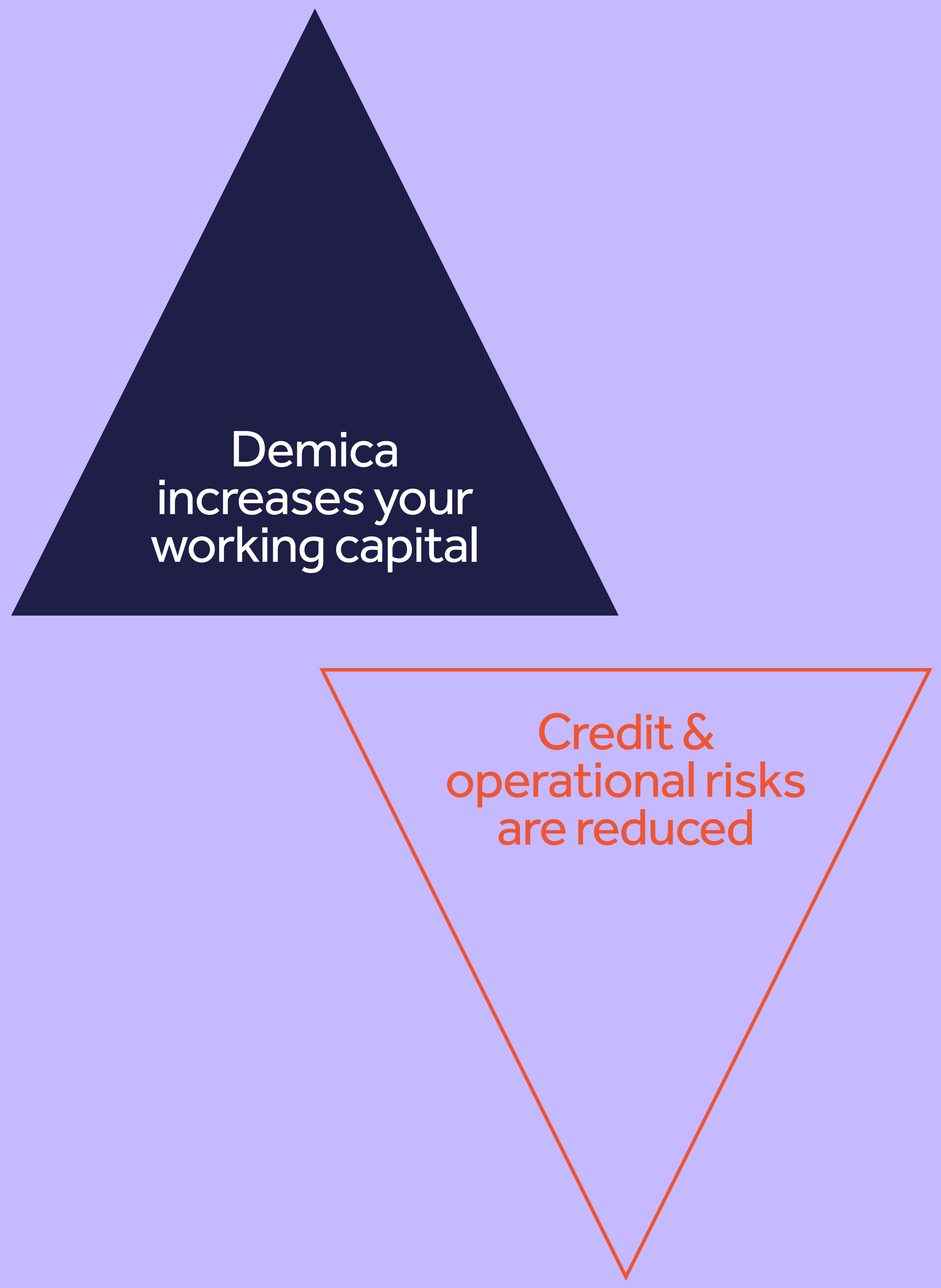
→ **Receivables Finance is a working capital solution by which a company sells all, or part, of its receivables to a bank or a non-bank financial institution (NBFI) to free up cash, instead of waiting for its customers to pay after a typical payment term period of 30-90 days.**

Trade Receivables Securitisation is a long-standing receivables finance tool that connects the working capital finance needs of large corporates with capital markets.

In Trade Receivables Securitisation, a receivables purchase agreement is typically signed between a company and a Special Purpose Vehicle (SPV) which in turn will issue securities or notes to investors, the proceeds of which are used to fund the purchase of the receivables.

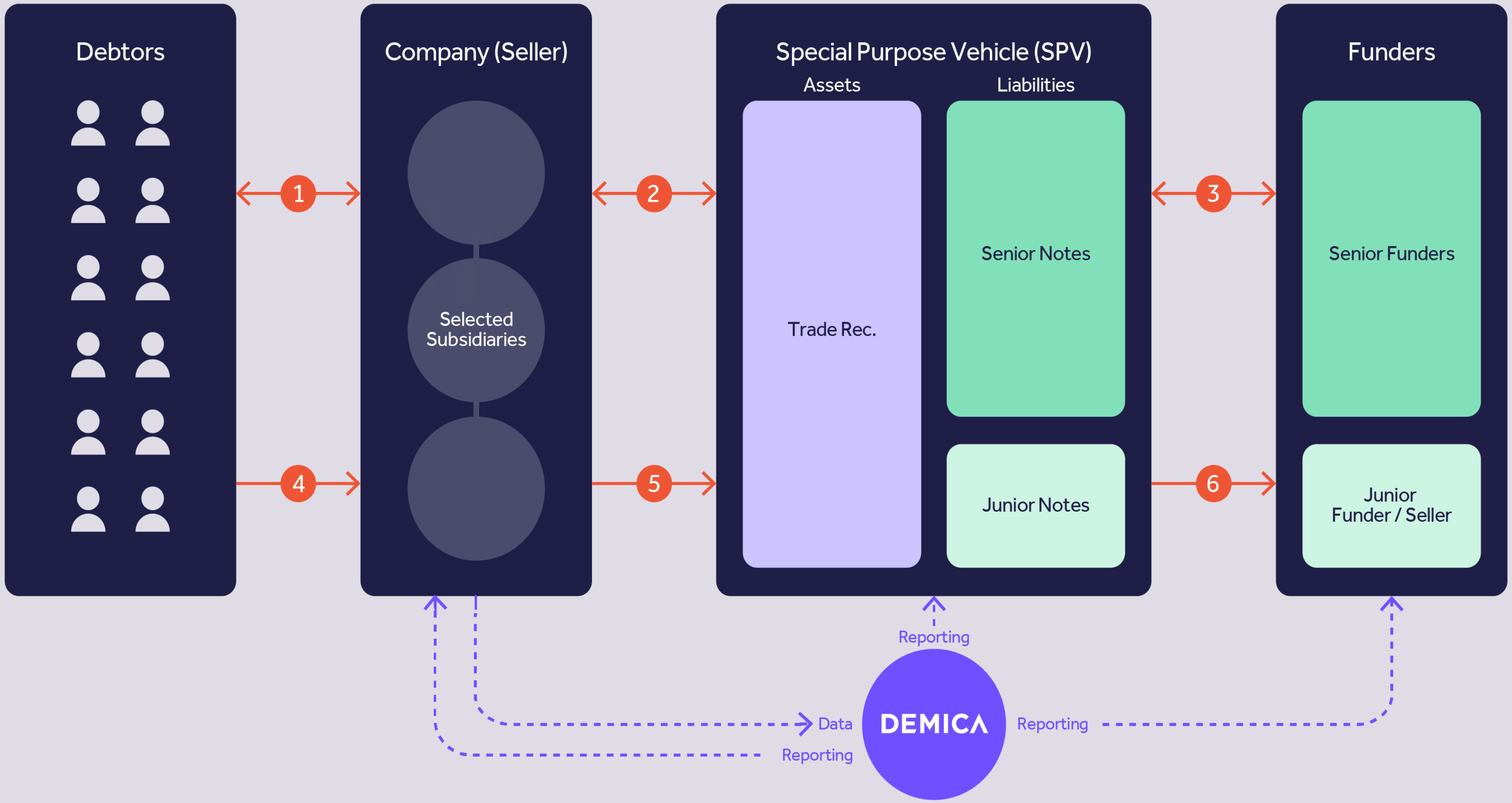
Investors will typically commit to purchase the notes for up to five years against an advanced rate formula that takes into account dilution and loss history.

It is ideal for companies with large numbers of customers and it can aggregate receivables from operating companies across different geographies and business units.



2.0 How does it work?

1. Sale of goods & services / Issuance of receivables
2. Sale of receivables / Purchase price
3. Issuance of notes / Notes proceeds
4. Collections
5. Collections
6. Repayment of notes



3.0 What are the key benefits?

→ Trade Receivables Securitisation programmes create several valuable benefits for companies and their customers:

Stable, long-term source of financing: a securitisation facility based on a global receivables portfolio typically benefits from a two to five-year financing commitment from investors.

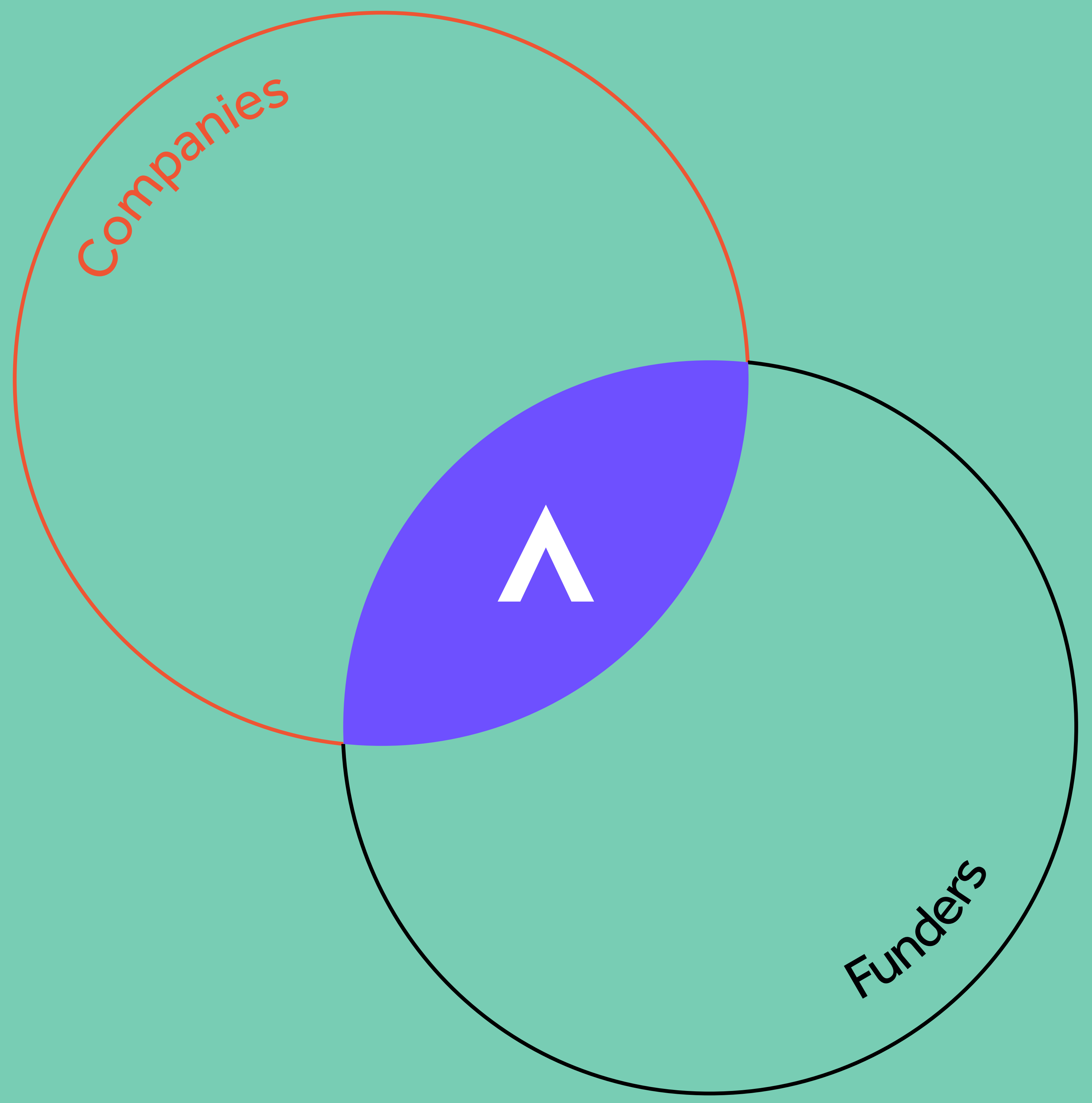
A single facility for all your operating companies: the pooling of receivables (across operational entities, currencies and countries) enables the treasury team to have a global view on the receivables' performance.

Competitive funding cost: a securitisation programme enables access to deeply liquid capital markets and its set up costs can typically be amortised over several years.

Highly scalable: it is easy to add new operating companies & investors over the life of the programme.

4.0 We connect the working capital dots

→ We are a market-leading technology platform connecting companies, like yours, to the world's leading trade finance funders. We help you source, arrange, execute and optimise working capital finance transactions on our next-generation platform.



5.0 Looking to unlock trapped cash in your receivables balance?

Click here to speak to us

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