



Turn talent, technology and teamwork into your active edge

Unlock unified systems to uncover alpha-generating insights



Active managers face mounting pressure from volatility, talent shortages and fragmented systems. Here's how aligning your people, technology and data strategy can help you protect and grow alpha.

1 Break down silos to bring your teams together

Fragmented systems don't just slow operations – they separate your best people. When investment, trading, risk and operations work from different data sources, decisions slow down and opportunities disappear. Fragmented infrastructure costs firms an estimated \$11 million annually in operational inefficiency, with an additional \$6.2 million from errors and rework, according to FIS research.¹

The FIS® Cross-Asset Trading and Risk Suite, a unified front-to-back trading and risk platform, consolidates order management, portfolio construction and risk analytics into a single environment – so your teams can see the same data, stay aligned and act faster.

- Unified visibility
- Faster decisions

2 Invest in cross-asset expertise

Cross-asset talent is your scarcest resource. For managers above \$1 billion in AUM, talent with cross-asset expertise is the single biggest obstacle to asset class expansion, cited by 33% of respondents in the Hedgeweek and FIS New Alpha Playbook.¹ You can buy market access and license technology, but you can't shortcut the judgment that comes from experience across instruments.

Treat talent density as a strategic metric. Give your cross-asset specialists tools that let them see the whole book – not one silo at a time. A platform built for multi-asset coverage removes the friction that keeps experts focused on administration instead of alpha.

- Deeper expertise
- Stronger retention

3 Streamline operations before you expand

Adding a new asset class isn't just a trading decision – it's an enterprise decision. Execution and market access represent the single largest individual expansion challenge at 28%, but risk aggregation, data sourcing and reporting together account for 44% of primary challenges, according to the Hedgeweek and FIS New Alpha Playbook.¹

Before approving a new asset class, pressure-test whether your risk, data and post-trade functions can support it on day one. The Cross-Asset Trading and Risk Suite supports equities, fixed income, derivatives and alternatives within one operating environment, turning cross-functional collaboration from a bottleneck into an advantage.

- Lower operational risk
- Faster expansion

4 Build trust through transparency

Investors rank having an advisor they trust to act in their best interest as the most important attribute – above generating high returns, according to CFA Institute analysis. In volatile markets, transparency isn't just good governance; it's what keeps assets in place when conditions get tough.

Invest in reporting infrastructure that gives clients real-time visibility into positioning, risk and performance. The relationship you protect today is far less costly to maintain than the one you'll have to rebuild after the next market shock. Technology that surfaces clear, timely data makes trust a competitive asset, not an afterthought.

- Client confidence
- Steadier flows

Unlock your people's talent and put technology to work

When your teams share a single source of truth, they turn insight into action and action into alpha. Connect with FIS to see how the right technology can sharpen your active edge.

¹ FIS and Hedgeweek 'The New Alpha' 2026



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