RECEIVABLES

GETPAID ENTERPRISE EDITION
**Complete Credit-to-Cash management**

Companies increasingly view the management of working capital, particularly accounts receivable, as an important measure of a company’s financial health. Historically, these operations have been highly inefficient as a result of the lack of integrated systems for credit-to-cash management.

FIS’ Receivables solution (GETPAID) addresses this challenge by providing a fully integrated, web-based credit-to-cash solution that enables companies to achieve significant financial and operational benefits. The platform drives full process automation, workflow and collaboration across the credit-to-cash cycle, leveraging artificial intelligence with detailed analysis and dashboard reporting to simplify operational decision making.

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**A single integrated platform with artificial intelligence:**
Credit-to-Cash management: Credit risk, collections, dispute resolution, cash application

Improve the efficiency and effectiveness of managing accounts receivable with workflow automation technology. GETPAID embeds policy and automates processes for management of corporate credit risk, collections, dispute resolution, and cash application.

- Credit facilitation, scoring, data management & automated account reviews.
- Collections management with automated work queues & mass correspondence.
- Dispute resolution with auto-assignment, notification, tracking & escalation.
- Ensure compliance with policy and regulations.
- Cash application / auto-cash processing in real-time
- Dynamically adjust collection practices based on corporate credit risk.
- Improve credit decisions with custom credit scoring.

Collaborative portals for customers, service, sales & operations

Portal access for customers, service, sales and operations can improve coordination, reduce processing time, decrease operating costs and enhance customer service.

Management dashboards & reporting

A centralized repository helps companies monitor performance, track adherence to policy and regulations, gain visibility to corporate credit risk, and perform cash forecasting.

Key benefits

Mitigate corporate credit risk
The platform helps companies to assess and control corporate credit risk. Organizations can keep tight control on risk, closely monitor paying habits and routinely evaluate exposure.

Increase cash flow / Lower DSO
Managing collections without an automated system is time intensive and ineffective. FIS expedites the process with a strategic engine to automate processes and workflow.

- Strategically segment customers and apply collection strategies.
- Automatically build collector work queues for maximum productivity.
- Increase customer contact with mass correspondence.

KEY CHALLENGES

- High DSO / poor cash flow
- Lack resources / low productivity
- Disparate systems & processes
- High volume of write-offs / disputes
- Require compliance

GETPAID ENTERPRISE:

Embed policies to drive automation and workflow across the order-to-cash cycle.

Consolidate and centralized data for improved visibility and collaboration.

BENEFITS

- Increase cash flow / lower DSO
- Reduce past due A/R
- Mitigate corporate credit risk
- Increase staff productivity
- Decreased dispute volume / cycle time
- Decrease bad debt expense
- Gain visibility / improve forecasting
Lower operating costs
Companies that use an integrated approach to Order-to-Cash management reduce error and increase productivity. Companies can maximize their investment in time, capital and resources.
- Minimize time spent on manual credit, collection, dispute, and cash application activities.
- Increase productivity with automated work queues for collectors, resolvers & cash appliers.
- Leverage existing data to improve efficiency & effectiveness.

Reduce bad debt expense
For many companies, managing and quantifying deductions, disputes, charge backs and claims is difficult. Companies that use automation can expeditiously route & resolve disputes.
- Automatically identify and assign ownership of disputed transactions.
- Systematically track and escalate unresolved disputes.
- Facilitate collaboration between customers, sales, operations, service and finance.

Enhance customer service
By incorporating online portal access for customers, sales, operations, service and finance, companies can improve productivity, decrease operating costs and enhance customer service.
- Allow customers to download duplicate invoices and proof-of-delivery data.
- Facilitate communication and expedite processing of disputes.
- Improve efficiency with centralized repository of data & real-time cash posting.

The Risk Services screen shows detailed risk information for each customer, including probability of missing their payment and cash at risk.

Fully integrated Order-to-Cash management

Credit risk management
Improve visibility of corporate risk, expedite decisioning, identify revenue opportunities, reduce bad debt expense, and manage adherence to regulatory compliance.
- Automate credit reviews
- Generate custom score cards
- Track behavior / statistical modeling
- Incorporate third party data
- Adjust collection strategies
- Dashboard risk alerts
- Online credit applications
- Visibility to total exposure
- Risk mitigation

Strategic collections
Automate processes and drive workflow to improve productivity and collections effectiveness; automatically prioritize activities, build work queues and send mass correspondence.

The solution also uses statistical-based risk models that look at your own experiences with each customer to produce a monthly risk score. The risk score examines and calibrates each customer's payment habits and then automatically places them in the proper collections strategy. A collections risk score can be used to drive collections prioritisation. Risk Scoring Services are now available as part of the GETPAID solution with a monthly scoring service embedded.
- Strategy engine triggers events
- Automatically build queues
- Single ‘power screen’
- Send mass correspondence
- Link to external systems
- Flexible configuration
- Enter notes / promises to pay
- Integrated dispute resolution
- View account details
Collaborative dispute resolution
Facilitate enterprise collaboration with a fully integrated dispute management solution that allows companies to establish standard routing, escalation, and approval processes.

- Automatically identify disputes
- Assign & notify owners
- Highly configurable
- Track & escalate disputes
- Monitor dispute data
- Root-cause analysis
- Create customer level disputes
- Disputes on closed invoices
- Sales/service portal

Online customer self-service/electronic invoice presentation & payment
Improve customer relationships with an online customer self-service portal; offer the ability for customers to communicate with credit, sales, and customer service in real-time.

- Obtain electronic invoices copies
- Access proof-of-delivery
- Identify issues/disputes
- Mark promises to pay
- Electronic payments

Coordinated cash application
Improve productivity with real-time cash application, integrated with collections, dispute resolution, and a customer self-service portal; leverage existing data to increase accuracy.

- Accept electronic remittance
- Customer level thresholds
- Exception processing
- Intelligent Optical Character Recognition (OCR)
- Detect & route short pays
- Leverage promises/disputes
- Real-time collections visibility

Management dashboards, reporting & analysis
Track performance, monitor risk exposure, perform cash forecasting and gain visibility to root-cause analysis with online dashboards, detailed reporting and analysis tools.

- Cash forecasting
- Projected vs. actual receipts
- Resource tracking
- Collections effectiveness
- Dispute cycle time
- Root-cause analysis
- Credit risk warnings / alerts
- Top X customer analysis
- Portfolio analysis

FIS Credit & Collections community
The FIS community allows GETPAID customers to network and share ideas with each other and with FIS.

The Community allows users to share best practices and industry expertise, and feature discussions around industry news.

Proven implementation methodology
The Engagement Management Life Cycle (EMLC) Implementation Methodology was developed in order to deliver quality receivables management solutions and services, as well as on time and on budget project.

The methodology not only defines the primary processes and associated deliverables, but also specifies the overall implementation infrastructure, such as project management techniques and tools, data collection requirements, project reporting standards, and training goals.
Advanced technology to support enterprise deployment

GETPAID is a zero-client, J2EE solution offering high availability. The solution can interface with any ERP or A/R system(s) available whether custom built or commercial. The platform can be deployed in various IT environments and business models on your infrastructure or ours, including centralized, decentralized and shared service centers:

- Multi-currency / lingual
- Support for unicode
- Contact language settings
- Global/company administration
- Multiple data feeds
- Rolling system updates

The FIS Global Services Organization offers ongoing maintenance and support services including technical support, sponsored user group meetings and on site optimization reviews. The optimization reviews help companies maximize their investment in technology using benchmarking data and usage guidelines.

FIS’ approach to cloud-based delivery:
Leveraging a private & secure platform

The GETPAID platform is a comprehensive web-based solution that manages the entire order-to-cash cycle. The solution is delivered via flexible deployment options offering companies rapid deployment with lower total cost of ownership.

- Private cloud
- Software as a Service (SaaS)

Implementation services:

- Project planning / process consulting
- System configuration / deployment
- System testing & validation
- Admin / technical / end-user training

Technology:

- Web-based, zero-client, J2EE compliant
- High availability
- Global administration
- Integrated with 30+ ERP and AR systems
- Pre-built SAP interface

Support services:

- Technical support
- Follow-up training
- International user group meetings
- Focus Groups
- Online technology briefings
- System

Managed Services:

FIS' Managed Services provide customers around the globe with infrastructure management, managed upgrades, user security administration and report writing.

Managed Services are provided with the main goal of conducting the services in a highly efficient manner which are backed by clearly defined service level criteria. This allows the customer to greatly reduce their operational risk, drive cost predictability and reallocate non-value added tasks to focus on strategic initiatives.
About FIS' Corporate Solutions

FIS offers a leading liquidity and risk management solution for corporations, insurance companies and the public sector. The solution suite includes credit risk modeling, collections management, treasury risk analysis, cash management, payments system integration, and payments execution delivered directly to corporations or via banking partners. The solutions help consolidate data from multiple in-house systems, drive workflow and provide connectivity to a broad range of trading partners including banks, SWIFT, credit data providers, FX platforms, money markets, and market data. The technology is supported by a full range of services delivered by domain experts, including managed cloud services, treasury operations management, SWIFT administration, managed bank connectivity, bank on-boarding, and vendor enrollment. For more information, visit www.fisglobal.com

About FIS

FIS is a global leader in financial services technology, with a focus on retail and institutional banking, payments, asset and wealth management, risk and compliance, consulting and outsourcing solutions. Through the depth and breadth of our solutions portfolio, global capabilities and domain expertise, FIS serves more than 20,000 clients in over 130 countries. Headquartered in Jacksonville, Florida, FIS employs more than 55,000 people worldwide and holds leadership positions in payment processing, financial software and banking solutions. Providing software, services and outsourcing of the technology that empowers the financial world, FIS is a Fortune 500 company and is a member of Standard & Poor’s 500® Index. For more information about FIS, visit www.fisglobal.com