

CORPORATE LIQUIDITY

PARTNERSHIP PROGRAM OVERVIEW



Program Background & Objectives

FIS Corporate Liquidity (legacy SunGard) is excited to announce the introduction of a new partnership program, recognizing the opportunity to strengthen the relationships FIS has with consultancies and treasury technology providers, to the mutual benefit of our clients.

Objectives of the new program include the following:

- Improve FIS solution education within consultancies, helping consultancies to be more effective as they advise mutual clients of solution capabilities during system selections and implementations.
- Provide solution training and certification as desired by consultancies to improve solution delivery.
- Expand frequency of joint marketing and thought leadership activities with consultancies.

Why Partner with FIS

Growing Your Business With Ours

By joining the FIS strategic partner community, your business will have the opportunity to grow with ours. Education, training, and access to FIS solutions will allow your business to grow through jointly managed professional services engagements including implementations and system optimizations, managed services offerings using FIS solutions, and reselling/white-label opportunities. Additionally, access to our mutual clients will allow for simplified referrals for non-system related engagements, such as banking rationalizations, treasury technology roadmaps, gap analysis / best practices reviews, and more.

Better Serving Your Clients

Your clients are relying on you for comprehensive treasury advisory, services, and solutions. By partnering with FIS, you'll gain access to the latest in FIS market research and solution development information, improving the quality of consulting services to our mutual clients through greater, higher quality information access. Additionally, your team will have the opportunity to work in conjunction with FIS product leadership in the introduction of new, valuable thought leadership and marketing content.

Strengthening Your Brand

The FIS partnership will strengthen your brand in the treasury marketplace. FIS is the world's largest global provider dedicated to corporate, banking and payments technologies. FIS serves more than 20,000 clients in over 130 countries, and our technology powers billions of transactions annually that move over \$9 trillion around the globe. FIS is a public, Fortune 500 company and is a member of Standard & Poor's 500® Index. FIS' more than 55,000 worldwide employees are passionate about moving our clients' business forward.

Solutions

	Integrity SaaS	Quantum	Trax
About the Solutions	Integrity SaaS: Delivering a full service, modern SaaS platform which allows FIS to provide market leading treasury functionality, linked to a very high service level, into the corporate treasury market via direct and indirect, partnership and white-label, selling approach.	Quantum: Being a strategic partner for large, multinational corporations and financial institutions with our enterprise treasury software, designed to manage global treasury transformations and the most complex process reengineering initiatives.	Trax: Payment factory and Swift service bureau services to automate, centralize, and secure payment processing across regions, reducing global transaction processing costs, while increasing control.
Solution Growth	Integrity v10: In 2017, our largest release of Integrity, v10 SaaS, was released globally, stimulating faster growth for the Integrity solution than ever before.	Quantum Six continues to be one of the most functionally powerful, widely used treasury management systems within the large, global corporate and banking space – stay tuned for advanced commodities offering in 2018.	Trax: Continuing international growth, the payment factory made headlines in 2017, connecting to the Citi open application programming interfaces (API), enabling real-time payments for mutual treasury customers.

Program Structure

The partnership program has four partner level options, described below. All partnership levels are available for the Integrity solution. At this time, our Trax and Quantum solutions are offering only a knowledge level partnership. However, we are open to exploring customized solution partner opportunities for mutual clients utilizing those solutions.

PARTNERSHIP LEVEL	PARTNERSHIP LEVEL DESCRIPTION	PARTNERSHIP LEVEL BENEFITS
Knowledge Partner	Standardized communication with exclusive release updates, strategy and growth news, and more - for flagship treasury and payments solutions Integrity SaaS, Quantum and Trax.	No cost, no effort access to confidential FIS development highlights, improving the quality of consulting services to clients through greater FIS solution knowledge.
Solution Partner	Solution certification training program allows for consultancies to remarket advanced product knowledge to clients, endorsed by FIS. Opportunistic servicing engagements	Exclusivity: FIS will only support configuration performed by certified consultancies. Remarketing: Remarketable certification using FIS remarketing template, which FIS will jointly market and socialize.
Treasury-as-a-Service Partner	Ability for consultancies to use the solution as a primary system to manage client treasury functions, including solution certification and sandbox. FIS joint marketing and publicity for SaaS agreements	Ability to offer comprehensive treasury as a service solution to clients, adding value to these service offerings through the use of state-of-the-art treasury technology.
Reseller Partner	Revenue share reselling agreements, generally for developing countries and markets. Resellers receive solution training and access, joint marketing/publicity, and full support from FIS professional, technical and customer service teams.	Opportunity to expand consultancy business through the direct sales of treasury technology to clients, without the additional costs of technology development, support and maintenance.

Program Enrollment

Enrollment is simple. Contact **Steve Wiley**, VP treasury solutions, FIS, at steve.wiley@fisglobal.com, **331-240-0468**, indicating your preferred level of enrollment and primary contact information. We do recommend a minimal enrollment in the Knowledge Partner partnership level, which is at no cost or effort to the consultancy.

About FIS' Corporate Liquidity Solutions

FIS offers a leading liquidity and risk management solution for corporations, insurance companies and the public sector. The solution suite includes credit risk modeling, collections management, treasury risk analysis, cash management, and payments centralization and standardization. The solutions help consolidate data from multiple in-house systems, drive workflow and provide connectivity to a broad range of trading partners including banks, SWIFT, credit data providers, FX platforms, money markets, and market data. The technology is supported by a full range of services delivered by domain experts, including managed cloud services, treasury operations management, SWIFT administration, managed bank connectivity and bank onboarding. FIS' solutions can be deployed in SaaS, public cloud or on-premise environments. For more information, visit www.fisglobal.com/corporatesolutions.

About FIS

FIS is a global leader in financial services technology, with a focus on retail and institutional banking, payments, asset and wealth management, risk and compliance, consulting and outsourcing solutions. Through the depth and breadth of our solutions portfolio, global capabilities and domain expertise, FIS serves more than 20,000 clients in over 130 countries. Headquartered in Jacksonville, Florida, FIS employs more than 53,000 people worldwide and holds leadership positions in payment processing, financial software and banking solutions. Providing software, services and outsourcing of the technology that empowers the financial world, FIS is a Fortune 500 company and is a member of Standard & Poor's 500® Index. For more information about FIS, visit www.fisglobal.com



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