

EMV Migration Consulting

Your journey can be an easy one.

Visa Chip Card Enabled
Provider

Payment Brand Accredited
Service Provider



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FIS

Get ready for a seamless migration

Consulting services for the US EMV market

Unlocking the power of EMV can be a challenge. Faced with the pressures of deadlines, risks, certifications, costs, customer experience and technical challenges, where do you begin? And what comes next? With Open Test Solutions as your partner, we'll show you precisely what you need to do, and when. We'll help you understand your new responsibilities and guide you towards a winning strategy.

Few organizations have the time or specialist knowledge required to implement an EMV project autonomously. Open Test Solutions (formerly Clear2Pay) can provide the tools and services to help you tackle the complexities of the new payments world. EMV is in our DNA; we've been a key partner for global banks, payment networks and payment processors for more than 25 years now. Our team of experienced US-based EMV consultants has a deep understanding of the US market and is dedicated to the delivery of valuable, quality payment services to our customers.

Open Test Solutions work closely with organizations such as EMVCo (technical associate), the EMV Migration Forum and the major payment networks such as American Express, Discover, JCB, MasterCard, Union Pay and Visa. We are an accredited EMV service provider for a number of the payment brands for education, training and guidance, consulting and pre-certification and formal certification.

But we find that the main reason our customers choose us — and keep coming back — is because we create a genuine long-term relationship with them. And building on this close partnership enables us to develop the solutions and tailor our services to ensure that they meet their needs and exceed their expectations.

Consulting, how we can help you:

EVM STRATEGIC ADVISORY SERVICES		
Scoping & Requirements Workshops Process Strategy and Development PST Pre-certification and Brand Certification Accredited Experts Test Solutions Business strategy-Gap Analysis On-site or Remote Support	EVM MIGRATION MANAGEMENT SERVICES	
	Migration project management	EDUCATIONAL SERVICES
	Customized project support	
	Teamworking with Customer teams	
	Certifications	
	Testing	
	Personalization	
	EMV Planning Workshop	
	EMV Training Basics	
	EMV Training Transactions	
EMV Certification		
Customized training and workshop per need		

Strategic Advisory Services

Open Test Solutions can help you plan and execute enterprise-wide EMV migration initiatives, define your strategy and implement it successfully.

Our US-based EMV team enables us to act quickly to identify, analyse and tackle your strategic issues. Because we have worked for decades within the heart of the payment industry, we know exactly what challenges you face and how we can make it all work for you. You can be sure that we will assign the right experts to your project, at the right time. The summary below shows some of the key highlights of our advisory services:

- EMV migration infrastructure readiness evaluation
- EMV migration impact and process gap analysis
- Target solution architecture
- Compliance assessment, certification analysis, testing requirements and test tools advice
- Migration strategy evaluation
- Process development recommendation
- Organizational process governance
- Communication plan development
- Steering committee process support
- EMV process & product hotline service (day-to-day technical customer support)
- Subject matter expertise support

Approach example: project initiation workshop

As part of a multi-layered approach we aim to identify the scope, gaps and open issues.

- EMV knowledge Injection:
An introductory training course, coupled with a specific development workshop to help you understand the EMV transaction process, specific testing and certification requirements
- Scoping:

- Identification of a high-level implementation plan and resource needs
- Assessment:
- Process requirements, organizational impact and internal capability analysis
- Review:
- Evaluation of existing business and technical processes
- Interview:
- In-depth discussions with the various stakeholders and work streams

EMV Project Management Services

Whether your EMV project is in the starting blocks or in full swing, we provide on-site resources for project management, test planning and execution. We assist you with a tailored approach at all levels. Combining business and technical knowledge with advisory services and analysis capabilities, our team enables smooth project coordination and tightly controlled governance.

Our project management service involves definition, leadership, planning, management, control and delivery of projects on your behalf. We apply in-depth industry knowledge with best practice tools and techniques to successfully manage complex projects that drive your business.

The FIS migration management team provides on-site and/or remote project expertise. Capabilities and tasks include:

- Creation of an EMV plan driving business value
- Determination of your initial EMV deployment
- Engaging with your team at all levels, ensuring a streamlined approach
- Synchronizing activities with FIS Open Test Solution resources for:
- Testing
- Pre-certification
- Payment Brand Certifications
- Host Simulations
- Card Personalization
- Defining the best implementation path
- Monitoring and assisting card and terminal related activities and validations

Service Deliverables: EMV Migration Project Management, co-ordination and support

Our EMV Consultant(s) will be responsible for coordination of all FIS OTS resources and related activities, including:

- Serve as central point of contact for advisory services and identify additional service needs
- Validate the overall service provision process and budgetary planning

- Support the project management team with planning and coordinating the EMV test process
- Travel on-site to ensure that your environment is ready and the right tools are in place
- Serve as correspondent for weekly project status meeting to voice concerns or address escalated issues
- Work with project teams to identify any support needed from other vendors
- Identify and articulate training requirements

EMV Educational Services: Training and Strategy

Together with the advisory services, an EMV consultant will assist in determining your specific training plan. Our training courses are interactive workshops with experts that get you through the fundamentals of payments and the standards of the card industry. We'll guide you through every aspect of EMV specifications and how they are implemented as smart card credit and debit products by the major payment brands.

The courses also clarify the major steps you need to take to implement EMV products in issuing and acquiring domains. We will then look at the impact these steps have on the emerging area of contactless payments, mobile, transport, pre-authorized and others.

Together we'll take a deeper look into what needs to be done and the skills required in your organization to ensure a successful migration to EMV.

Service Deliverables: tailored EMV Training

Working closely with you, we will develop and deliver your tailor-made EMV training course. Training types include: on-site courses, webinar training, or individual technical support (e.g. day-to-day support). Courses include all required hand-out material and other documentation.

EMV is in our DNA

Involved in the EMV technology since the very start, we help the global payment industry achieve their goals on time and on budget.

We are an EMVCo technical associate and have developed a vast number of EMVCo validated test solutions. Also, we have worked on flexible collaboration models with the payment brands. We strive to act as a strong and reliable partner – resulting in a win-win model for all.

Open Test Solutions (formerly Clear2Pay) is an expert provider of test solutions and test services for all electronic payment transactions.

We help our customers save time and efficiently launch payment innovations that meet the highest quality standards. From a leadership position, we aim to build a true partner relationship to build engagement and generate insights that we use to develop the solution that fits your business perfectly.

FIS is the world's largest global provider dedicated to banking and payments technologies. FIS serves more than 20,000 institutions in over 130 countries.

Your Quality Confirmed.

OPEN TEST SOLUTIONS

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