

THE TOP 3 PRIORITIES FOR COLLATERAL MANAGERS TODAY

Regulations have transformed collateral management. Collateral now touches every aspect of pre- and post-trade capital markets activity, across all asset classes. Whether your focus is trading, liquidity, balance sheet management, risk or operations, this transformation creates opportunities as well as challenges.

Let's take a look at the top three priorities for collateral managers:



1 COMPLEXITY, COMPLIANCE AND CAPACITY

- How do I become compliant with all of these regulations?
- How do I deal with the complexity of different workflows, different calculations and different types of collateral?
- Many firms have seen three-to-five times rise in the volume of collateral calls. How do I handle the volume increases from all these new regulations?

FIS' Apex Collateral for Lean Operations automates the complexity. It delivers simple, hands-free, straight-through processing in a standardized out-of-the-box package for enterprise collateral operations. Coupled with managed service and cloud deployments, you will be live quickly. The productivity gains drive the investment.



2 CONNECTIVITY AND COLLATERAL UTILITIES

- Market utilities have been established to cover many parts of the collateral lifecycle.
- How do I connect my infrastructure to take advantage of all this potential for gains in efficiency and control?
- How do I maintain the connectivity and adapt to changes?

Apex Collateral's Connectivity server provides real-time, out-of-the-box connectivity for our clients to all the major collateral market utilities, CCPs, exchanges and triparty agents. Our clients benefit from this plug-and-play connectivity, allowing data to flow seamlessly and full automation of the collateral management lifecycle.



3 COST AND COMPETITION FOR COLLATERAL

- The extra collateral required to support central clearing and the uncleared margin rules has been estimated in the region of \$800 billion.
- At the same time, firms are grappling with the impact of the regulatory ratios by minimizing balance sheet impact.
- How do I optimize my inventory to minimize balance sheet impact and cost of collateral?

Apex Collateral Optimization is a fully automated tool that our clients use to gather inventory together in real time and to optimally allocate their assets to trading, capital and collateral requirements. Our clients are able to realize significant basis point savings on the cost of collateral, minimize balance sheet impact, and simultaneously automate allocation and transfer pricing.